



April 26, 2012

Dear Small Business Stakeholder:

As Host and Co-Host of the 22<sup>nd</sup> Annual Office of Small and Disadvantaged Business Utilization (OSDBU) Procurement Conference, thank you for your support and attendance in making the conference a success.

On April 19, 2012, for the first time in conference history, we hosted the OSDBU Council's annual event in Washington, DC, with a record number of registrants totaling more than 3,500 small, prime and large businesses. As the premier national small business annual event, Federal agencies were credited with hosting a White House approved outreach event when Deputy Administrators from across the Federal government participated in a small business town hall session. This year was also the first time that Conference received a letter of support from the President of the United States.

The Washington, DC Mayor's Office welcomed the conference attendees to Washington, DC, and provided remarks on the importance of small businesses to the nation's economy as well as to the District of Columbia. The overall commitment to small businesses was further demonstrated through the match-making event which was supported by approximately 130 buyers from the Federal, state and local governments. The number of buyers was yet another record which doubled previous OSDBU's conferences accounts for match-making. Wide usage of the quick response codes, the cyber café, Facebook and Twitter with tweets going around the world were additional aspects of the conference. The conference was also the first Green OSDBU Procurement Conference, a fact which we are quite proud of.

Building upon the brain-trust of the Conference throughout its history, from its early days at Andrews Air Force Base, Prince George's County, MD, to the Show Place Arena in Upper Marlboro, MD; and then onto the Dulles Expo Center, in Chantilly, VA, the success of this conference could not have been possible without previous conference coordinators, the 22<sup>nd</sup> Annual OSDBU Procurement Conference's working committee and our small business stakeholders. For all of the reasons above, we thank you and look forward to seeing you in 2013!

Sincerely,

*Signed*

Mark H. Oliver, Host  
22<sup>nd</sup> Annual OSDBU Procurement Conference

*Signed*

Dexter L. Pearson, Co-Host  
22<sup>nd</sup> Annual OSDBU Procurement Conference

*"Look back and be proud; so we can look ahead and achieve"*