

CONFERENCE PROGRAM

OSDBU

Procurement Conference

Thursday, April 19, 2012

Walter E. Washington Convention Center
Washington, DC



***“Supporting Small Business, Our Economy,
and Our Environment”***

A national conference fostering business partnerships between the Federal Government, its Prime Contractors, and small, minority, service-disabled veteran-owned, veteran-owned, HUBZone, and women-owned businesses.

FEDERAL OSDBU GREEN SMALL BUSINESS PLEDGE

Executive Order (EO) 13514, "Federal Leadership in Environmental, Energy, and Economic Performance," was signed by President Obama on October 5, 2009. This EO requires each agency to develop integrated performance strategies and goals towards sustainability in the Federal Government; to make reductions in greenhouse gas emissions (GHG) a priority; and to ensure 95% of all new contracts (including non-exempt contract modifications) include products and services that are energy-efficient, water-efficient, biobased, environmentally preferable, non-ozone depleting, and contain recycled-content, non-toxic or less-toxic alternatives.

Federal OSDBU Directors will be signing a pledge during the opening ceremony to provide the small business community with greening resources and outreach information to assist them in remaining competitive in the government-wide procurement process, which is moving forward in environmentally sustainable business practices.



Conference organizers have made great efforts to make the 2012 OSDBU Procurement Conference a **GREEN** conference – from the location, to recycling, and reducing the amount of printed materials, we're striving to reduce the carbon footprint!

Green Initiatives:

- METRO accessible conference location
- The Walter E. Washington Convention Center is at the forefront of implementing environmentally friendly initiatives-
 - o Recycling & Composting
 - o Green products used in all restrooms, cleaning materials, and catering paper products
 - o Energy efficient lighting and building design
 - o Water efficiency
 - o Go to <http://www.dccconvention.com/content/pdf/wcsa-green-brochure-web.aspx> for more information!
- Conference materials printed on FSC Certified Paper with Vegetable based inks that are the safest in the industry and 100% biodegradable
- Decreased the number of conference marketing materials by utilizing the website, e-mails, Facebook, Twitter, LinkedIn and QR Codes
- Use of automated badge printing system reduces the need to pre-print conference badges
- Environmentally friendly conference giveaways – lanyard made of bamboo and bag is made from 100% recyclable materials

Please do your part by recycling any unwanted conference materials including your name badge in the registration area.



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AGENDA - AT A GLANCE

7:00 AM - 7:30 AM	Registration L Street Bridge - Level 2					
7:30 AM - 8:00 AM	Continental Breakfast Exhibit Hall D					
8:00 AM - 9:00 AM	Opening Ceremony Room 207A					
	<ul style="list-style-type: none"> • Color Guard / National Anthem sung by Kierra Simmons, 11th Grader, the SEED Public Charter School • Conference Overview <ul style="list-style-type: none"> • Mark H. Oliver, OSDBU Director, U.S. Department of the Interior, Host Agency • Dexter L. Pearson, OSDBU Acting Director, U.S. Department of Agriculture, Co-Host Agency • Remarks <ul style="list-style-type: none"> • The White House - Presidential Message • Marie Johns, Deputy Administrator, U.S. Small Business Administration • Welcome <ul style="list-style-type: none"> • David Hayes, Deputy Secretary, U.S. Department of the Interior • Kathleen Merrigan, Deputy Secretary, U.S. Department of Agriculture 					
9:00 AM - 9:10 AM	Exhibit Hall Open Exhibit Hall D	Procurement Matchmaking Rooms 201 & 202				
9:10 AM - 10:00 AM			Town Hall Room 207 A			
10:00 AM - 10:15 AM						
10:15 AM - 10:40 AM			Green Pledge Signing/General Session Wrap-Up Room 207 A			
10:40 AM - 11:00 AM			‘Heal the World’ by Michael Jackson, sung by Ms. L. Nicole Thompkins			
11:00 AM - 11:30 AM			Room 206	Room 207 A	Room 207 B	Room 208
11:30 AM - 12:15 PM			Exporting for Small Business	Lunch - Convention Center Food Court - Lunch available for purchase	The Nuts & Bolts of Doing Business with the Federal Government	Department of Veterans Affairs Information Technology Business Requirement
12:15 PM - 1:30 PM						
1:30 PM - 2:45 PM			Mentor Protege Program	Subcontracting: Doing Business with Prime Contractors	Resources for Small Businesses	How to Avoid the Department of Veterans Affairs Verification Denial
2:45 PM - 3:00 PM						
3:00 PM - 4:15 PM			Business Ethics for Working with the Federal Government	Understanding Request for Proposals (RFP) - Part I and II	A Look Ahead . . .	
4:15 PM - 5:00 PM						



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OPENING SESSION AND TOWN HALL PRESENTERS

David Hayes

Deputy Secretary,
U.S. Department of the Interior
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Kathleen Merrigan

Deputy Secretary,
U.S. Department of Agriculture
<http://www.usda.gov>



Ambassador Joyce A. Barr

Assistant Secretary of State for
Administration,
U.S. Department of State
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Seth Harris

Deputy Secretary,
U.S. Department of Labor
<http://www.dol.gov>



James Cole

Deputy Attorney General,
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Craig Hooks

Assistant Administrator,
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Nani Coloretti

Acting Assistant Secretary for
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Scott Quehl

Assistant Secretary for
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Nancy Gunderson

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Donald Steinberg

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AGENDA - ROOM BY ROOM SESSIONS

9:10 AM - 10:00 AM

Town Hall

Room 207 A

Moderator: Glenn Delgado, OSDBU Director, NASA

Panelists:

Ambassador Joyce A. Barr, Assistant Secretary of State for Administration, U.S. Department of State

James Cole, Deputy Attorney General, U.S. Department of Justice

Nani Coloretti, Acting Deputy Secretary, U.S. Department of Treasury

Nancy Gunderson, Deputy Assistant Secretary, U.S. Department of Health and Human Services

Seth Harris, Deputy Secretary, U.S. Department of Labor

Craig Hooks, Assistant Administrator, U.S. Environmental Protection Agency

Scott Quehl, Assistant Secretary for Administration/Chief Financial Officer, U.S. Department of Commerce

Donald Steinberg, Deputy Administrator, U.S. Agency for International Development

The town hall participants are U.S. Senate confirmed senior officials from a number of federal agencies who will focus on the Administration's commitment to empowering small business through increasing federal contracting opportunities.

11:00 AM - 12:15 PM

Exporting for Small Business

Room 206

Hosted by the U.S. Department of Agriculture

Moderator: Daniel Whitley, Deputy Director, Office of Global Analysis, USDA

Panelists:

Susan Lusi, Director, Trade Information Center, International Trade Administration

Tamara Maxwell, Export Finance Manager, Export-Import Bank of the United States

Christina Sevilla, Ph.D., Deputy Assistant U.S. Trade Representative, Small Business, Market Access and Industrial Competitiveness

This session will introduce exporting as an additional opportunity for small businesses seeking to expand their business globally. Expert panelists will discuss resources and assistance available for small businesses interested in exporting their products and entering new markets.

The Nuts and Bolts of Doing Business with the Federal Government

Room 207 B

Hosted by the U.S. Department of Health and Human Services

Moderator: Teresa Lewis, OSDBU Director, U.S. Department of Health & Human Services

Panelists:

Health & Human Services OSDBU Small Business Specialists

"Vicious Cycle vs. Virtuous Cycle"

An overview of how to narrow your focus to 1-3 agencies, drill down to 2-3 of its components and market your services/products to those components. Communicate the role of the OSDBU in this process.



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AGENDA - ROOM BY ROOM SESSIONS

11:00 AM - 12:15 PM (*continued*)

Department of Veterans Affairs Information Technology Business Requirement

Room 208

Hosted by the U.S. Department of Veterans Affairs

A required session for small businesses scheduled to participate in the Department of Veterans Affairs Networking Roundtables (Matchmaking Session). Information Technology Program Decision Makers will discuss their need and requirements prior to meeting with small businesses during the Networking Roundtables.

1:30 PM - 2:45 PM

Mentor Protégé Program

Room 206

Hosted by the U.S. Agency for International Development

David Canada, U.S. Agency for International Development

Sharon Davis, U.S. Department of Homeland Security

Tony Eiland, U.S. General Services Administration

Mentor Protégé Programs are designed to aid in the development of small businesses in order to make them more competitive in the market place. This panel will consist of Mentor Protégé Program Managers at the US Agency for International Development, the General Services Administration, and the Department of Homeland Security. The presentations will be followed by a question and answer period. Please attend this workshop in order to learn about the benefits and processes involved in participating in the programs at these agencies.

Subcontracting: Doing Business with Prime Contractors

Room 207 A

Hosted by the National Aeronautics and Space Administration

Moderator: David B. Grove, Program Manager, NASA Office of Small Business Programs

Panelists:

Diane Dempsey, Director, Socio Economic Business Programs, BAE Systems

Willie Franklin, Small Business Liaison Director, CH2M

Camille Geiger, Senior Manager, The Boeing Corporation

Keith Joy, Director, Small Business Programs, UT-Battelle

Babak Nouri, Vice President, Director of Small Business Programs, SAIC

Ludmilla Parnell, Director, Business Development, General Dynamics

Patty Pierson, Manager, Small Business, United Launch Alliance

Wayne Pizer, Vice President for Small Business, L-3 STRATIS

This session will help businesses understand how the prime contractors work; the benefits of subcontracting; how to identify opportunities; and provide tangible success stories and best practices.



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1:30 PM - 2:45 PM (*continued*)

Resources for Small Business

Room 207 B

Hosted by the U.S. Department of Labor

MBDA will provide a presentation on system resources that are key for small businesses to obtain a government contract.

GSA will provide an overview on the new System for Award Management (SAM) an integration of system resources for greater efficiency.

SBA will provide information on resources for small businesses to grow their business (access to capital, business plans, etc).

How to Avoid the Department of Veterans Affairs Verification Denial

Room 208

Hosted by the U.S. Department of Veterans Affairs

This session will provide VOSBs with information on proper Verification submission to prevent Verification Denial.

3:00 PM - 4:15 PM

Business Ethics for Working with the Federal Government

Room 206

Hosted by the U.S. Department of the Interior

Moderator: Mark Oliver, OSDBU Director, U.S. Department of the Interior

Panelists:

Ryan Blount, Special Agent, Office of Inspector General, U.S. Department of the Interior

Eric Pagal, Bureau Procurement Chief, BLM, U.S. Department of the Interior

Kenneth Lund, Contracting Officer, BLM, U.S. Department of the Interior

Lourdes Martin-Rosa, 8(a) EDWOSB/SBE, Government Business Solutions

One of the most common compliance pitfalls for small businesses is around ethics and fraud. Understanding the regulations and the changes may be challenging for small businesses who may have limited assistance, time and resources. This workshop will focus on ethics and fraud awareness while doing business with the Federal Government. Learn what fraud is, the types of fraud, how fraud is detected and how to communicate suspected fraud to appropriate authorities. Get point of views from the Department of the Interior Office of Inspector General, the Department of the Interior Bureau of Land Management and a Woman-Owned Small Business in the importance of compliance, ethics, the Procurement Integrity Act, and how fraud may occur.



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AGENDA - ROOM BY ROOM SESSIONS

3:00 PM - 4:15 PM (*continued*)

A Look Ahead...

Room 207 B

Hosted by the U.S. Small Business Administration

Moderator: John Shoraka, Associate Administrator, Government Contracting and Business Development, U.S. Small Business Administration

Panelists:

Ken Dodds, Director, Office of Government Contracting, U.S. Small Business Administration

Darryl Hairston, Associate Administrator, Business Development, U.S. Small Business Administration

Mariana Pardo, Acting Director, HUBZone, U.S. Small Business Administration

The U.S. government is the world's largest buyer of products and services. Purchases by military and civilian installations amount to nearly \$500 billion a year and include everything from complex space vehicles to janitorial services. Whether you're expanding your business or starting a new one, government contracts can be an important source of business for your firm. Panelists will provide an update on the Small Business Jobs Act as well as the government's small business contracting programs such as the 8(a) Business Development program, HUBZone program, Women-Owned and Service-Disabled Small Business Programs.

3:00 PM - 5:00 PM

Understanding Request for Proposals (RFP) - Part I and II

Room 207 A

Hosted by the Department of Defense Washington Headquarters Services

Sherry Freeman, Director, Small Business Programs, Department of Defense Washington Headquarters Services

This session is presented in two parts and will be a detailed discussion of the standard uniform contract format (sections A-M) of a federal government request for proposal (RFP). This session has been prepared to increase your understanding of the organization and content of a typical RFP. You will go through each section in detail using a real RFP learning tips that can help you quickly make a business decision to respond or not to respond to a solicitation.

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ADP TotalSource

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Advanced Technology Computers, Inc.

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We are a system integration company with focus on IT management services.

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Advantage Industries, Inc.

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Advantage Industries is a full service IT firm specializing in web development, grants management, document management, project management, business process management, database management, systems integration, IV&V, help desk support, managed service, infrastructure management, and cloud services. Advantage Industries was founded in 1999 and is on the following schedules: GSA Schedule 70, MD CATSII and Baltimore County.

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AECOM Services, Inc.

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AFCEA International

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AGTUS, Inc

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The American Indian Chamber Education Fund Procurement Technical Assistance Center provides contract identification & procurement assistance to Native American/Alaska owned firms seeking to do business with federal, state, local, and Tribal governments. Our territory area includes the States of CA, AZ, NV, and UT with offices in CA and AZ.

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As an 8(a) service-disabled veteran-owned event planning, management, administrative and marketing company with over twenty years of experience, the American Small Business Alliance specializes in planning, administrating and selling events such as trade shows, networking events, diversity enhancement forums as well as large and small conferences.

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Amorer, Incorporated

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<http://www.aplustechnologies.com>

APlus Technologies is a leading federal government provider of Technology Consulting Services focusing on Business Intelligence, Healthcare, Document Management, and Social Media solutions. APlus is partnering with Diversified Information Technologies who develop information management and BPO outsourcing solutions, including document imaging, capture and storage, mailroom and claims processing.

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541611	561110	561611
541612	561310	611519
541614	561320	611710
541618	561330	923130

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Contract GS-07F-0508U



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GSA CONTRACTS

GSA TAPS Schedule 736 GS-07F-0508U

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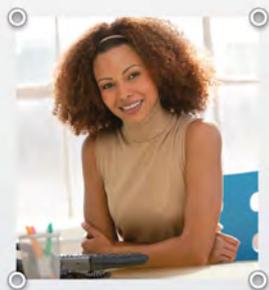
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EXHIBITORS

Life Technologies

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5791 Van Allen Way
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(760) 918-4259
edward.weil@lifetech.com
<http://www.lifetechnologies.com>

Life Technologies is a global biotechnology company dedicated to improving the human condition. Our systems, consumables and services enable researchers to accelerate scientific and medical advancements that make life even better. With sales of 3.7 billion in 2011, it employs approximately 10,400 people, is in approximately 160 countries.

Booth: 479

Lockheed Martin Corporation

supplier.communications@lmco.com
<http://www.LockheedMartin.com>

Lockheed Martin is a global security company that employs about 140,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services.

As a global security and information technology company, the majority of Lockheed Martin's business is with the U.S. Department of Defense and the U.S. federal government agencies. Lockheed Martin is the largest provider of IT services, systems integration, and training to the U.S. Government. The remaining portion of Lockheed Martin's business is comprised of international government and some commercial sales of our products, services and platforms.

Booth: 201 & 300

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Lumax is a family owned manufacturer specializing in standard and custom fluorescent fixtures. Located in a 150,000 sq ft state of the art facility, in central Pennsylvania, we design and manufacture on site. Using American labor, technology and materials, we offer the highest quality product Made in the USA!

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M & M Technical Services, Inc.

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(703) 580-1995
mmckinney@mmtsi.com
<http://www.mmtsi.com>

MMTSI is a Minority, Woman-Owned, Small Disadvantaged and HUBZone Certified Business founded in 1987 to help government and commercial clients use state-of-the-art technology to convert corporate information resources into strategic tools instead of overhead. The services we provide are value-driven, maximizing the client's Return on Investment.

Booth: 730

M.A. & Associates, LLC

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sharon@ma-assoc.net
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M.A. & Associates, LLC, specializes in cost estimating, cost engineering, cost control, project controls, As-Built documentation, project management, construction management, value engineering, construction claims and BIM Services.

Booth: 467

Mabbett & Associates, Inc.

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Mabbett & Associates, Inc., an SDVOSB, provides environmental, health, safety and energy consulting and engineering services to Federal and public agencies, industry, and commercial enterprise.

Booth: 318

MAIC, Inc.

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MAIC, Inc. is an Economically Disadvantaged Women-Owned Small Business specializing in diversified management services. Our core competencies include providing all-levels of administrative support, full life-cycle acquisitions support services, emergency management, and information technology support to federal and commercial clients.

Booth: 576



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EXHIBITORS

Management and Training Consultants, Inc

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We specialize in professional training, training analysis, resiliency training, curriculum design and development, recruiting and staffing solutions.

Booth: 765

Management Support Technology, Inc. (MSTI)

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MSTI is an ISO certified and CVE-verified Service-Disabled Veteran-Owned Small Business (SDVOSB) focusing on bringing Best in Class Services and Support in Program Management, Information Technology, Financial Management, Human Resource/Force Transformation, Records Management, and Management Consulting.

Booth: 659, 661

Maryland Thermoform Corp

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Maryland Thermoform Corp (MTC) is a custom thermoformer of plastic parts & packaging for the Defense, Drone, Aerospace, Electronics, Health & Beauty, Collectibles & other industries. MTC provides In-house Design & Engineering, Tool, Die & Pattern Shops, CNC Machining Center, 5-Axis Routing, Prototyping - Production & Assembly. Large & small runs welcome!

Booth: 559

Mathand, Inc.

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Mathand has been supplying superior rack systems to a diverse customer base in the US and abroad for over 30 years. We provide turn-key systems for small to Fortune 500 companies. Mathand is committed to excellence and creating innovative and flexible solutions for our customers' material handling needs. Mathand is WBENC certified woman-owned.

Booth: 585

Matt Martin Real Estate Management

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Matt Martin Real Estate Management (MMREM) is a financial services firm focused on delivering superior services to commercial and Government clients. The firm is a proven leader in asset disposition, financial advisory, loss mitigation, and acquisition services.

Booth: 329

MEC Development

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Mandaree Enterprise Corporation (MEC) is a Native American Tribal owned company that offers a wide range of Administration Support and IT Services. Core capabilities include call center services, document and records management, document imaging/conversion/OCR, asset & warehouse management and survey services. MEC is SBA certified Small Disadvantaged and HUB Zone.

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Booth: 614

Methods Consultants of Ann Arbor

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MCA2 is a statistics consulting company that offers data analysis services, interpretation of statistical results, software support, and training in statistical methodologies, both online and in person.

Booth: 436

MetLife

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MetLife

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<http://www.midtownpersonnel.com>

Providing Administrative, clerical & IT support services to the Federal Government.

Booth: 333

Motivation Mechanics

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Motivation Mechanics is a healthcare market research, strategy and communications firm in Philadelphia, PA. Using the science of psychology to understand the emotional drivers behind decision-making, Motivation Mechanics specializes in right-brain qualitative research, quantitative research, communications, and strategy in the healthcare field.

Booth: 732

Namtra Business Solutions, Inc.

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Namtra Business Solutions is a woman owned 8(a) SDB technology firm specializing in data management software and services. Namtra leverages mature processes, innovative data management and Business Intelligence software & highly qualified staff. Corporate certifications include CMMI level 2, 2009/2010 Deloitte Technology Fast 500 & Inc. 500/5000.

Booth: 419



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EXHIBITORS

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The National 8a Association helps all small businesses including: 8a, SDV, woman owned. We help small businesses secure federal contracts by helping matchmaking and training. The national 8a association is one of the SBA's Teaming Grant awardees; we help partner small businesses together to go after large federal contracts.

Booth: 580

National Capitol Contracting, LLC

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<http://www.nccsite.com>

NCC provides the public sector with media, communications, and technology solutions. We are organized around three divisions: Audio Visual and Technology Solutions (AVTS); Conference and Peer Review Management (CPRM); and Captioning, Transcription and Post Production (CTP). We are headquartered in Arlington, VA and are an SBA certified 8(a) Company.

Booth: 769 & 767

National Contract Management Association

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cdingle@ncmahq.org

<http://www.ncmahq.org/OSDBU12>

The National Contract Management Association (NCMA) is a membership-based, professional society that is recognized and trusted for its cutting-edge knowledge on contract management, highly-regarded certifications, first-rate educational programs, events, and products, and for its affiliation with achieved industry experts.

Booth: 729

National Federal Contractors Association

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The National Federal Contractors Association (NaFCA) is a grassroots national advocacy association collaborating with policy makers, trade groups, and small business owners to increase small business opportunities in the federal marketplace. It relies heavily on the support of volunteers and does not represent the interests of any individual firm.

Booth: 355

National Government Services

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For 45 years, National Government Services has been a trusted partner and innovative leader in federal health care contracting. Employing more than 2,000 associates, National Government Services is committed to providing robust health information technology and administrative services.

Booth: 656

National Marking Products

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Booth: 720

National Solar Technologies

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National Solar Technologies (NST) engineers and manufactures off-grid solar power systems and solar powered lighting systems. NST has supplied systems to a wide spectrum of US Military / Government agencies. NST power & lighting systems are deployed in both domestic and international locations. NST is a successful GSA Contract Holder since 1999.

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EXHIBITORS

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The National Veteran Small Business Coalition is a trade association representing veteran and service disabled veteran owned small businesses in the Federal sector. We are organized by industry lines to address the issues facing veterans in the Federal marketplace.

Booth: 270

Native American Development Corporation

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NADC is an American Indian Procurement Technical Assistance Center (AIPTAC) operated through a cooperative agreement with the U.S. Department of Defense (DOD) Defense Logistics Agency (DLA). PTAC offers an array of services to American Indian owned businesses to assist in competing, procuring and successfully completing government contracts.

Booth: 922

NeoSystems Corp.

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NeoSystems Corp. delivers strategic back office services to government contractors. Our flexible approach allows our highly skilled professionals to use best-in-class software from Deltek and IBM to create tailored solutions. This scalable strategy reduces back office costs, while meeting rigorous and continuously changing government standards.

Booth: 540

New Paradigm Management, Inc.

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Assisting small business to obtain government contracts.

Booth: 377

NIH - NITAAC

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Compete, manage and award IT requirements faster through the NIH Information Technology Acquisition and Assessment Center (NITAAC). Its Government-Wide Acquisition Contracts can be used by any federal agency to easily procure IT products, services and solutions. Customer Support is available from pre-award to closeout at no additional fee, and free training is available.

Booth: 244

North Star Group, LLC

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North Star Group, LLC is a veteran owned professional services firm offering expertise in project management, enterprise architecture, system engineering and acquisition management.. The company has experience with the DoD, FAA, U.S. Congress, telecommunications and, key intelligence and homeland security agencies.

Booth: 538

Northrop Grumman Corporation

All Sector Registration: <https://oasis.northgrum.com>
Aerospace: sebp.as@ngc.com
Information Systems: ISSEctor.SEBP@ngc.com

Northrop Grumman Corporation is a \$32 billion global defense and technology company whose 120,000 employees provide innovative systems, products, and solutions in information and services, electronics, aerospace and shipbuilding to government and commercial customers worldwide. As the prime System and Engineering Integrator for the Army's Force XXI Battle Command Brigade and Below (FBCB2) program, Northrop Grumman's unprecedented technology has resulted in the fielding of 40,000+ FBCB2 systems being deployed worldwide. As part of the Battle Command Product Line exhibit, Northrop Grumman will illustrate how the Software Product Line software approach can be leveraged to support FBCB2's next-generation Joint Battle Command Platform (JBC-P) program in order to maintain current operational capability, while building toward a Unified Battle Command (UBC) solution for the future force.

Booth: 561



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EXHIBITORS

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Northwind Engineering, LLC is one of the fastest growing international 8a companies in the country. With a diversified federal contract base, Northwind offers a multitude of services including: earthwork/excavating, building construction, environmental remediation, trail, road and bridge construction, facility management/maintenance, wetlands/forestry maintenance, transportation/rail, and much more.

Booth: 743

NOVUStar LLC

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NOVUStar is a Training, Professional Business Management and comprehensive Information Technology solutions provider dedicated to providing quality and superior service at a competitive cost.

Booth: 512

n-tieractive incorporated

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n-tieractive is an IT company that specializes in enterprise operations and security services. Our inquisitive technical aptitude drives us to deliver solutions that are highly scalable, secure, and exceed our customers' requirements. Our IaaS environment, service desk and enterprise operations solutions are ISO 9001, 20000 1 and 27001 certified.

Booth: 358 & 360

Oak Grove Technologies

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We offer a full suite of services in the training arena to include curriculum development, instructor-led training, role-playing, and e-learning. We also specialize in information technology, strategic communications, and analytical/intelligence services.

Booth: 674

OBXtek Inc.

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OBXtek provides Program and Acquisition Management, IT Engineering and Support, Software Development, Testing, and Information Security services to the Federal Government. We are the prime contractor on over 80% of our contracts and have an ISO9001:2008 registered Quality Management System. OBXtek is VA registered and certified SDVOSB.

Booth: 366

One Federal Solution

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One Federal Solution is an agile, experienced SBA Certified 8(a), Service-Disabled Veteran Owned Small Business (SDVOSB) providing the Federal government with outstanding services in the areas of project management, consulting and personnel staffing within the disciplines of Integrated Logistics, Information Technology, and Healthcare.

Booth: 655



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EXHIBITORS

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Onyx Consulting Services is a technology consulting firm that specializes in System Engineering, Software Engineering, and Security Engineering. Onyx Consulting Services was founded by Zaminah Williams and is based in Hanover, MD. The business is classified as an 8(a), SDB, EDWOSB. Onyx Consulting has extensive expertise in the Intel community.

Booth: 602

OPEX Corporation

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OPEX Corporation is a U.S. Small Business offering document scanning solutions and mail handling technologies. Since 1973, OPEX's innovative systems have provided workflow solutions and cost-effective results to private and public sectors. Our product is offered on GSA Schedule 36 and 70. We market directly and by Reseller/Partner relationships.

Booth: 232

OptfinITy

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IT Helpdesk, Website Development, Mobile App Development, Cloud Services, Technology Strategy.

Booth: 740

Parsons

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<http://www.parsons.com>

Parsons is a leader in many diversified markets with a focus on infrastructure, environmental, and defense/security. We provide a full spectrum of project/construction management, engineering, environmental, and intelligence/security services.

Booth: 483

PCI Communications, Inc.

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PCI Communications, with offices in New York and Washington, DC, is a leading provider of marketing and creative services for national associations. We understand the challenges associations face in today's economic environment, and provide the inspiration and strategic thinking that results in award-winning video, events, web and graphic design.

Booth: 129

PCi Tec

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PCi Tec is an IT solutions firm Established in 1993 and is headquartered in Luray, VA. PCi Tec is an SBA certified HUBZone, EDWOSB. We specialize in developing relationships with our clients by pro-actively working with today's leading IT manufactures. PCi Tec is proud to be a leading Dell GSA letter of supply holder.

Booth: 776

Peniel Solutions, LLC

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Peniel Solutions (PSL) is a woman-owned, minority certified Small Business 8(a) firm authorized to engage in technology-based solutions. PSL combines low cost, low risk benefits of Software-as-a-Service(SaaS) with award-winning Enterprise Content Management (ECM) functionality to offer unparalleled on-demand document management.

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Performance based Solutions, Inc. (PbSi) is a small woman owned, 8(a) Certified, Professional Services Firm. PbSi offers project management and technical support services, to include: policy analysis and program evaluation, human capital management support, business process reengineering, conference logistics, facilities management, and small business program management support services.

Booth: 531

Phoenix Systems Inc.

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Phoenix Systems is an 8(a) EDB Contractor with over 12 years experience in providing Acquisition, Procurement and Contract Management solutions.

Booth: 758

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PilieroMazza PLLC is a full service law firm located in Washington, DC, serving clients around the country and the world. Our attorneys know small business programs and help small and mid-sized government contractors navigate the complexities of the federal marketplace.

Booth: 356

Plexus Scientific Corp

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Provides information technology, environmental remediation, MMRP, sustainability, safety, and business solution services to government and industry clients. Plexus is CMMI level 3 and ISO 9001:2008 certified. We utilize our diverse portfolio of services and qualify processes to provide our customers "Solutions that help improve performance"

Booth: 682

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Every business sets goals for efficiency, liquidity and profitability. PNC supports these goals for Government Contractors by providing customized, comprehensive solutions to make your everyday business money management as efficient and effective as possible.

Booth: 306

POTHOS, Inc.

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Booth: 564

Precise Portions

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Precise Portions offers comprehensive nutrition solutions utilizing a broad range of effective portion control tools plus nutrition education for everyone and every occasion; making it easy eat well, and improve children's & adults' eating habits for life.

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EXHIBITORS

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Procurevis, Inc. is a recognized leader in professional services serving government agencies, corporate industry educational institutions & non-profit organizations. Our vision is to be the Nation's premier Acquisitions Solutions provider, offering the Best Value & professional services to our clients, and growth & development to our employees.

Booth: 534

Pro-Cut International

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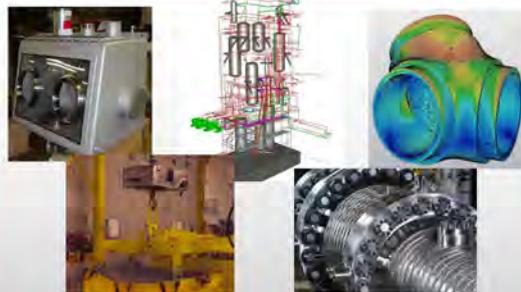
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Booth: 681

The Language Doctors, Inc.

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<http://www.tldinc.org>

The Language Doctors (TLD) is a full service language agency providing accurate foreign- and sign-language translation, interpretation, and adaptations of military, government, technical and legal services. The hallmarks of TLD's business capabilities are encompassed in four words: Experience, Diversity, Accuracy, and Agility.

Booth: 775

The Marketing Showcase, LLC ★

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We currently have 3 GSA contracts and a BPA with NIH. We sell & service Laboratory Balances, & scales. We also do Pipettes calibration & Service.

Booth: 535

The SI Organization ★

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Thomas & Herbert is a certified Veteran Owned Small Business (VOSB) CMMI Level 3 management / Information Technology consulting firm with an impeccable record of delivering quality and innovative services in the defense and civilian government sector. We deliver Enterprise Architecture, Business Transformation, Systems Integration, Technical Assistance & Training and program management services for government agencies. T&H supports HUD, HHS, DHS, DOC, NGA and Army. Our contract vehicles include GWACS BPAs & NSETS II/GSA Schedule-70/MOBIS/Navy SeaPort-e/CMS ESD.

Booth: 454

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<http://www.tistatech.com>

TISTA Science and Technology Corporation (TISTA) is a Service-Disabled Veteran-Owned Small Business (SDVOSB) and a U.S. Small Business Administration's 8(a) located in Bethesda, Maryland. TISTA offers expertise in cyber security, software and database development, and engineering support. TISTA was recently named a 2010 "Top 100 SDVOSB."

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Tribal Tech LLC is an American Indian, woman-owned, 8(a) small business providing technical assistance and consulting services to federal, state, tribal and corporate clients. Tribal Tech provides diverse services in management and technology solutions for America's energy, environment, education and economy.

Booth: 437

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Tritus Technologies, Inc. is a WOSB specializing in IT service management and IA.

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TTL Associates provides environmental, geotechnical, testing engineering and construction management services. We are also a Department of Veterans Affairs verified Service Disabled Veteran Owned Small Business.

Booth: 408

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UniSpec Enterprises, Inc. is a 8(a) certified with the SBA as a small and small and disadvantaged Federal Government IT consulting and outsourcing firm with its headquarters in metropolitan Washington, D.C. UniSpec employs over 15 full time consultants, engineers, and support personnel in the areas of enterprise architecture, data and operations center support, and management consulting, continually delivering premier services for high profile customers and agencies such as NASA, Federal Reserve, Treasury, Jet Propulsion Laboratories, and MCI.

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Booth: 550

Virginia Commerce Bank

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Booth: 629

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VEA is a HUBZONE, 8a, woman-owned small disadvantaged IT company specializing in Enterprise Architecture, Business Architecture development, Data Architecture development, Software Architecture development and management, Network Architecture design and Security Architecture design.

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Women Impacting Public Policy

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Women Impacting Public Policy (WIPP) is a national nonpartisan public policy organization that advocates for and on behalf of women-owned businesses in the legislative processes of our nation, creating economic opportunities and building bridges and alliances to other small business organizations.

Booth: 350

Women's Business Enterprise National Council (WBENC)

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The Women's Business Enterprise National Council (WBENC), founded in 1997, is the largest third-party certifier of WBEs and WOSBs in the United States. WBENC, a national 501(c)(3) non-profit, partners with 14 Regional Partner Organizations to provide its world class standard of certification to women-owned businesses throughout the country. WBENC is also the nation's leading advocate of women-owned businesses as suppliers to America's corporations and Government Agencies.

Booth: 103

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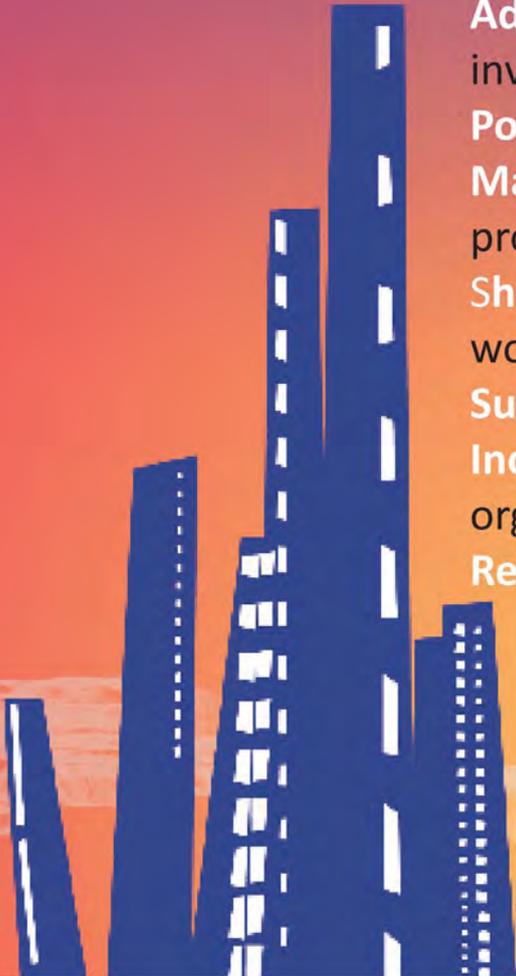


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348	Defense Human Resources Activity (DHRA)	253	U.S. Army Corps of Engineers (USACE)
326	Defense Information Systems Agency (DISA)	255	U.S. Army Program Executive Office (PEO-STRI)
522	Defense Intelligence Agency (DIA)	257	U.S. Army Contracting Command (HQ ACC)
647	Defense Logistics Agency (DLA)	259	U.S. Army Intelligence & Security Command (INSCOM) / U.S. Army Medical Research & Material Command (MRMC)
648	Fairfax County Economic Development Authority	422, 424 & 426	U.S. Department of Agriculture (USDA)
544	Federal Deposit Insurance Corporation (FDIC)	546, 548 & 568	U.S. Department of Commerce (DOC)
427	Federal Reserve Board (FRB)	644 & 646	U.S. Department of Education
527	George Mason University Virginia PTAP	269, 271 & 273	U.S. Department of Energy (DOE)
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344	Johnstown Procurement Technical Assistance Center (JARI PTAC)	441, 443, 445, 447 & 449	U.S. Department of Homeland Security (DHS)
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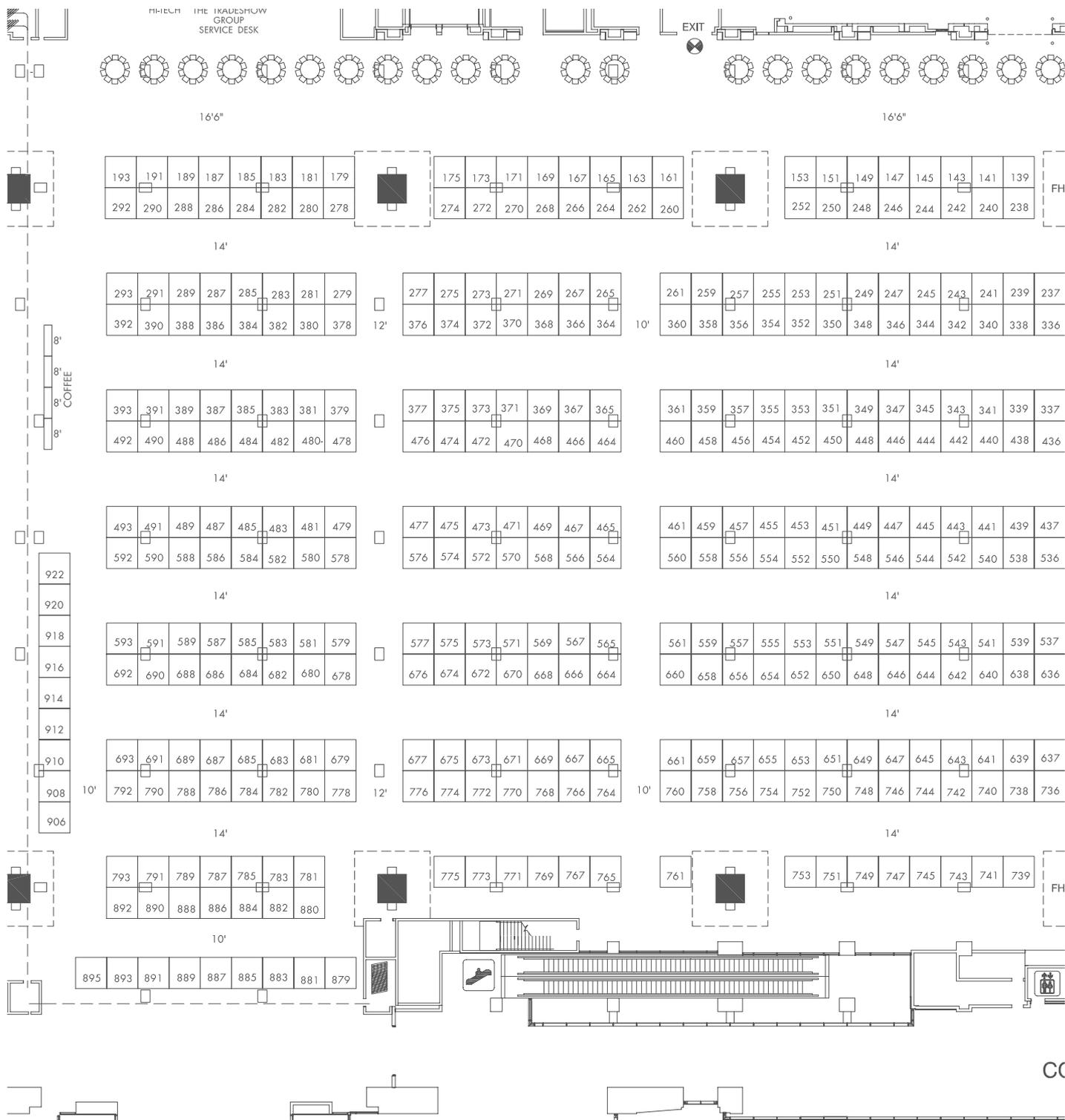


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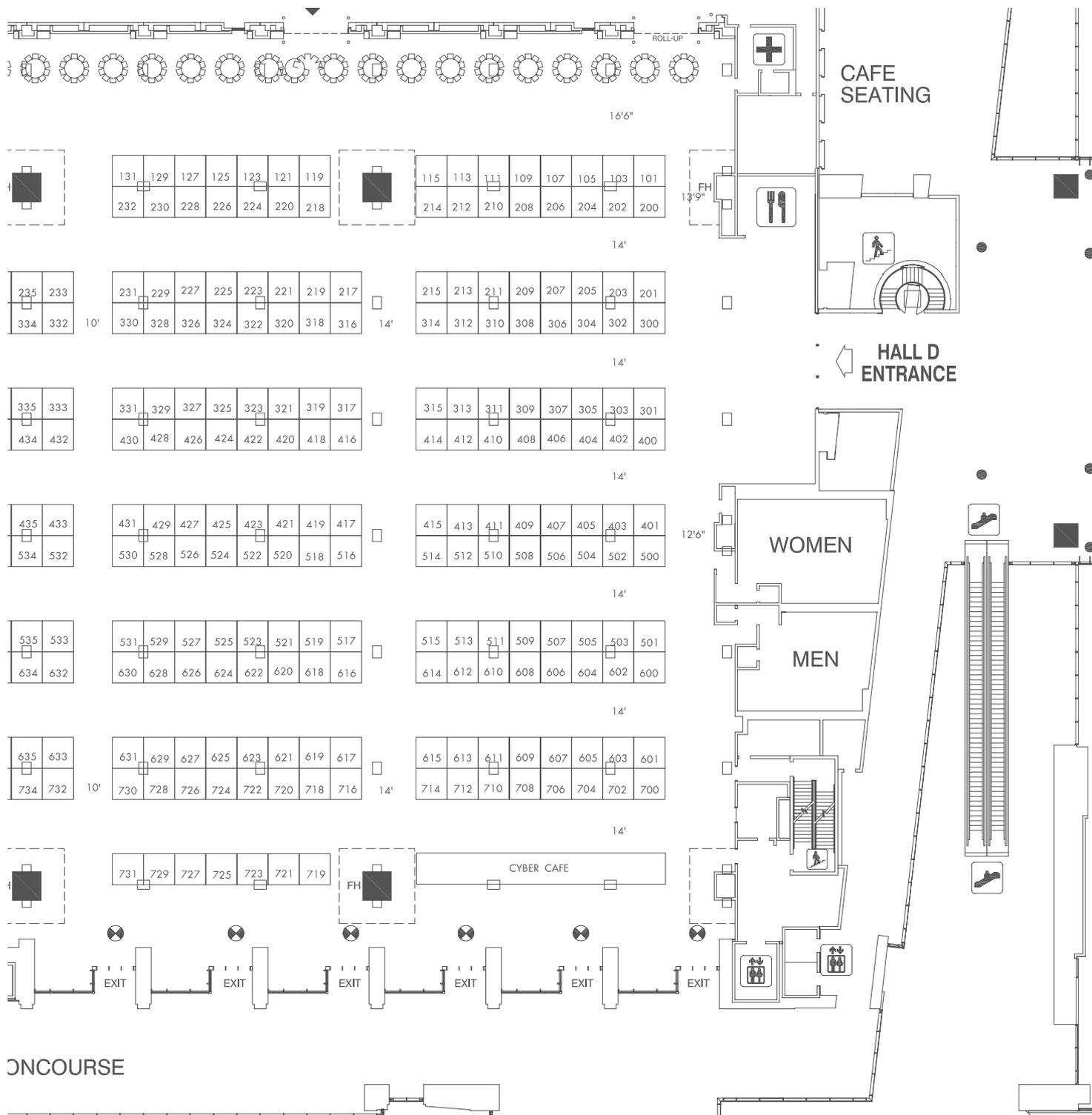




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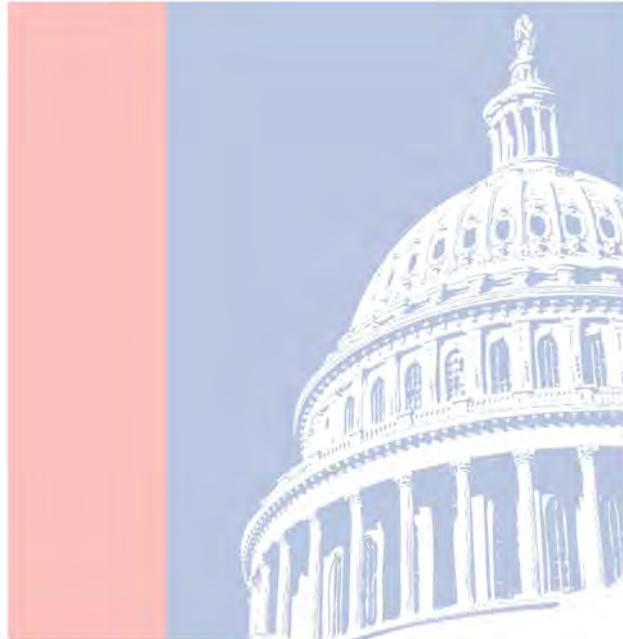
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